

OPENLIMIT HOLDING AG

SWITZERLAND / SOFTWARE / ELECTRONIC SIGNATURE

Primary exchange: Frankfurt
 Bloomberg symbol: O5H GR
 ISIN: CH0022237009

e-ARCHIVING PRODUCT WITH FUJITSU

RATING:	Buy
PRICE TARGET:	€3.40
RETURN POTENTIAL:	102.3%
RISK RATING:	High

SECDOCS SUBMITTED FOR CERTIFICATION

Fujitsu and Openlimit last week submitted SecDocs, their joint solution for long term secure e-archiving, for certification by the BSI (the Federal Office for Information Technology Security). Certification, which is scheduled for Q3 2010, should secure a substantial lead in the field of e-archiving for the two companies. Fujitsu is the third largest IT company in the world. We expect interesting announcements in the future as the partnership between it and Openlimit develops further. We maintain our Buy recommendation and price target of €3.40.

SecDocs designed to make paper records redundant Digital documents are vulnerable to tampering, which compromises their evidential value. SecDocs uses date stamps and electronic signatures to make electronic documents tamper-proof and safeguard their evidential value thereby facilitating the replacement of paper with digital documents. The annual cost savings achievable through elimination of paper in archiving have been estimated at several hundred €m in Europe alone.

Certification clears way for international sales SecDocs will be certified according to the international security standard "Common Criteria EAL4+" thereby clearing the way for international deployment. We expect SecDocs to be the first e-archiving product to achieve certification according to this standard.

SecDocs the result of collaboration between Fujitsu, Openlimit and NetApp SecDocs is a service-orientated archiving solution which preserves the evidential value of digital documents and uses date stamps and digital signatures in the archiving process. The solution has been structured to be multilayered, modular and multitenant and has been developed for the most common operating and middleware solutions. Connectors to various storage systems and trust centres allow flexible use. Fujitsu developed SecDocs enterprise functionality and supplemented this with archive functions. The digital signature and time stamp functions which secure the documents' evidential value are Openlimit products. NetApp has contributed tamper-proof storage technology.

Maintaining Buy recommendation and price target of €3.40 Fujitsu is the third largest IT company in the world. We expect interesting announcements in the future as the partnership between it and Openlimit develops further. We maintain our Buy recommendation and price target of €3.40.

FINANCIAL HISTORY & PROJECTIONS

	2006	2007	2008	2009E	2010E	2011E
Revenue (€m)	0.80	3.25	4.79	4.01	5.93	9.15
Y-o-y growth	344.8%	306.3%	47.4%	-16.2%	47.8%	54.3%
EBIT (€m)	-0.34	0.57	1.37	-0.05	0.98	3.45
EBIT margin	0.0	12.9%	22.0%	-0.8%	12.3%	31.6%
Net income (€m)	-0.66	0.66	1.06	-0.20	0.83	2.85
EPS (diluted) (€)	-0.04	0.04	0.07	-0.01	0.05	0.16
P/E (x)	na	40.1	25.0	na	35.5	10.4
DPS (€)	0.00	0.00	0.00	0.00	0.00	0.00
Yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

RISKS

Risks to our price target include but are not limited to: delay in large projects, erosion of the company's present competitive lead, further dilution of shareholders' interests and the failure of electronic signature applications to achieve widespread market acceptance.

COMPANY PROFILE

Openlimit Holding AG develops and markets software applications for electronic signature, encryption and related fields. The company's internationally recognised Common Criteria-certified software products enhance the security, provability and efficiency of electronic transactions, workflow, communications and data. The company employed 50 staff as of 30 June 2009.

TRADING DATA

Closing price (11.03.10)	€1.68
Shares outstanding	17.59m
Market capitalisation	€29.56m
52-week range	€0.65 / 2.48
Average volume (12 months)	46,342

STOCK OVERVIEW



COMPANY DATA (as of 30 September 2009)

Liquid assets (incl. securities)	CHF 0.28m
Current assets	CHF 5.06m
Intangible assets	CHF 4.19m
Total assets	CHF 9.42m
Current liabilities	CHF 0.98m
Shareholders' equity	CHF 8.44m

SHAREHOLDERS

Heinrich Dattler	11.8%
René C. Jäggi	9.2%
Enuhill Portfolio, Inc.	7.2%
Robert E. Züllig	5.8%
Other board and management members	1.0%
Free float	65.0%



FIRST BERLIN RATING & PRICE TARGET HISTORY

Report No.	Date of publication	Previous day closing price	Rating	Price target	Interim high	% change to high
Initial Report	10 October 2005	€4.20	Buy	€5.20	-	-
2...20	↓	↓	↓	↓	↓	↓
21	22 July 2009	€1.47	Buy	€3.40	€1.60	8.8%
22	14 August 2009	€1.46	Buy	€3.40	€1.46	0.0%
23	19 August 2009	€1.36	Buy	€3.40	€2.48	82.4%
24	Today	€1.68	Buy	€3.40	-	-

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First Berlin's investment rating system is five tiered and includes an investment recommendation and a risk rating. Our recommendations, which are a function of our expectation of total return (forecast price appreciation and dividend yield) in the year specified, are as follows:

STRONG BUY: Expected return greater than 50% and a high level of confidence in management's financial guidance
BUY: Expected return greater than 25%
ADD: Expected return between 0% and 25%
REDUCE: Expected negative return between 0% and -15%
SELL: Expected negative return greater than -15%

Our risk ratings are Low, Medium, High and Speculative and are determined by ten factors: corporate governance, quality of earnings, management strength, balance sheet and financing risk, competitive position, standard of financial disclosure, regulatory and political uncertainty, company size, free float and other company specific risks. These risk factors are incorporated into our valuation models and are therefore reflected in our price targets. Our models are available upon request to First Berlin clients.

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